Opportunity to Join Fiji's Leading Life and Health Insurance Brand

BSP Life is proud to announce a record-breaking $32M Bonus allocation for its valued customers for the financial year 2020. With the rapidly increasing demand for Life and Health Insurance we are expanding our team of Insurance Advisors.

BSP Life Insurance Advisors

BSP Life's highly experienced and professional Insurance Advisors help individuals, families and businesses select policies that provide the best financial protection and returns for themselves and their businesses.

This is an exciting and noble profession focussed on helping customers secure their financial future

Applications are invited from highly motivated, driven and results focussed individuals interested in a full-time role as an Insurance Advisor based at BSP Life's Suva City, Samabula, Nausori, Nadi, Lautoka and Labasa Sales Units.

Overview of the role:

- Develop a sustainable customer base.
- Meet sales targets through sales, regular customer engagement and effective sales pipeline management.
- Regular customer reviews and relationship building.
- Work with customers to provide sound financial advice on Life and Health Insurance.
- Accurately and proactively identify and capture sales opportunities with new and existing customers.
- Clearly communicate and deliver presentations across all levels of business.

To be considered, you must meet the following criteria:

- Minimum of 5 years of sales and/or financial experience, preferably from the Corporate and Business sector
- Strong interpersonal, relationship building, communication and presentation skills
- Charismatic, influential, and analytical skills
- Computer literate - MS Office suite and latest mobile applications
- Able to work autonomously and deliver effectively on time
- Financially stable with a strong network base
- Team player

This is a financially rewarding role. BSP Life Insurance Advisors are constantly challenged and rewarded for their performance. These are commission based roles and depending on the level of business the Insurance Advisor achieves in a year, they qualify for other various awards and benefits.

Excited about this opportunity and challenge? Let's hear from you

Please apply using the link: https://www.surveymonkey.com/r/bspliferecruitmentportal

All enquiries are to be referred to the **Manager Talent Management & HR Services**.
Applications close on **Friday 23 April 2021** and only shortlisted candidates will be contacted.

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