



Opportunity to Join Fiji's Leading Life and Health Insurance Brand

**With the rapidly increasing demand for Life and Health Insurance we are
expanding our team of Insurance Advisors.**

BSP Life Insurance Advisors

BSP Life's highly experienced and professional Insurance Advisors help individuals, families and businesses select solutions that provide the best financial protection and returns for themselves and their businesses.

This is a rewarding and noble profession focused on helping customers secure their financial futures. BSP Life Insurance Advisors are constantly challenged and rewarded for their performance. Insurance Advisors qualify for other various awards and benefits, dependent on the level of business they achieve.

Applications are invited from highly motivated, driven and results focused individuals interested in a commission based role as an Insurance Advisor based at BSP Life's Samabula, Nausori, Nadi, Lautoka and Labasa Sales Units.

Overview of the role:

- Develop a sustainable customer base.
- Meet sales targets through sales, regular customer engagement and effective sales pipeline management.
- Regular customer reviews and relationship building.
- Work with customers to provide sound financial advice on Life and Health Insurance.
- Accurately and proactively identify and capture sales opportunities with new and existing customers.
- Clearly communicate and deliver presentations across all levels of business.

To be considered, you must meet the following criterias:

- Minimum of 5 years of sales and/or financial experience, preferably from the Corporate and Business sector
- Strong interpersonal, relationship building, communication and presentation skills
- Focus on quality selling and addressing customers' needs first
- Charismatic, influential with good analytical skills
- Computer literate - MS Office suite and latest mobile applications
- Able to work autonomously and deliver effectively on time
- Financially stable with a strong network base
- Team player

If you are selected for this role, you will be required to attend an onboarding 2-week training in Suva from Monday 1 May 2023 to Friday 12 May 2023.

Please apply using the link: [BSP Life Insurance Advisor Recruitment Portal](#)

